How to Use Kaiho Industry EC Site

Thank you very much for your confidence and waiting to serve you the best container.

URL : <u>https://kra-network.com/</u>

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1. Preparation your order

1-1. Sign up for free

First of all, please create an account. Note that your e-mail address cannot be changed once it is registered.

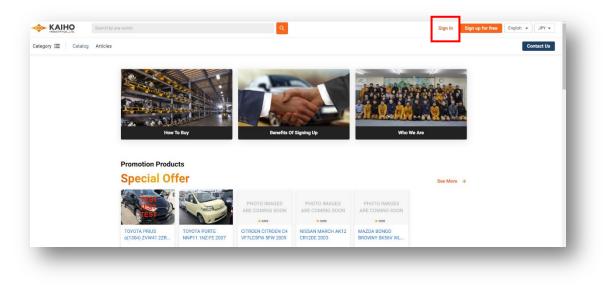
KAIHO	Search by any words	Q.	Sign In Sign	up for free Criplish + JPY +
ategory 🗮 🕴 Catalog	Articles			Contact Us

After creating an account, you will receive an email with the title "Verify your new account in Kaiho Industry" to your registered email address. Please click the verification link during the next 72 hours.

Verify your new account in Kaiho Industry (外部) ⋗ 受信トレイ 🛪 💴日分 🗙
no-reply@verificationemail.com To kobayashi+0805 ↓ Please verify your email address by clicking on <u>Verify Email</u> .
 ← 返信 ← 全員に返信 → 転送
Your registration has been confirmed!

1-2. Sign in

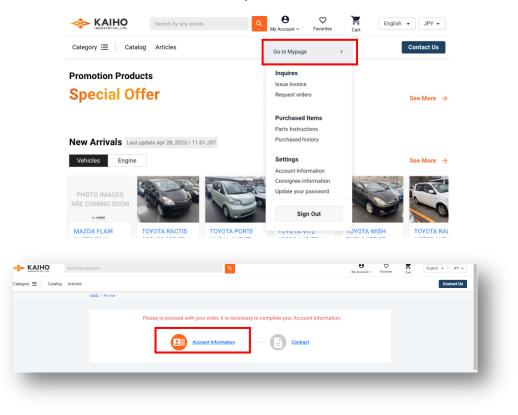
Please click "Sign in" at HOME screen and enter your registered email address and password to sign in.



-Fill out Account Information

Please go to Mypage to fill out your account information.

Please click on Account Information and fill out your account information.



-Contracting Procedures

Please make a contract on Docusign from here.

ease make a contract on	Docusign.	
Account Infor	mation	Edit
Company Name	Test 0805	

- Select "CONTINUE" to begin the signing process.
- Review the documents by scrolling or using the page thumbnails in the right-hand navigation pane.



• When you are ready to sign, select the START tag on the left to begin. You are taken to the first tag requiring your action. Select the SIGN tag. You are asked to Adopt Your Signature.

SIGN	SIGN	
	Signature: x	

- · Verify that your name and initials are correct. If not, change them as needed.
- Select ADOPT AND SIGN to adopt and save your signature information and return to the document.

Confirm your name, initials, and signature.		
full Name	Initials	
Michael P	MP	
DocuSigned by: Michael P 02387A3E8033485	Mp Change Style	
By cloking Adopt and Sign, I agree that the signature and initials will be the electron surposes when I (or my agent) use them on documents, including legally binding co in initial.	nic representation of my signature and initials fi ontracts - just the same as a pen-and-paper sig	or all natur

If you agree to all the terms of the contract, please sign the last page.

When you finish clicking all signature tags in the document, confirm signing by selecting FINISH.

	署名	
<u>DS</u>	イニシャル	
•	ED继	A0I170825
۵	署名曰	first instance, if Purchaser initiates legal procedures against KI and (ii) any competent court in, if KI initiates legal procedures against Purchaser.
•	名前	IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their
2	名	duly authorized representatives by bind electronically the below contract, each party retaining the
2	姓	corresponding data thereof.
~	メールアドレス	For and on behalf of For and on behalf of
-	会社名	For and on behalf of For and on behalf of KAIHO INDUSTRY Co., Ltd.
-	役職	#6
т	テキスト	Name: Takayuki Kondo Name:
	チェックボックス	Title: CEO Title:

% Citation : <u>https://support.docusign.com/s/articles/How-do-I-sign-a-DocuSign-document-Basic-Signing?language=en_US&rsc_301=&langSet=1</u>

Important!

• Once the DocuSign has been completed, you will have to send us a deposit of your container to start booking engines and parts.

• The initial deposit is of 1.500.000 JPY. Depending the cars or engines that you are choosing, it is possible that the person in charge of your account will ask you to make a new payment later. Before to load your container, the total amount of the container should be played.

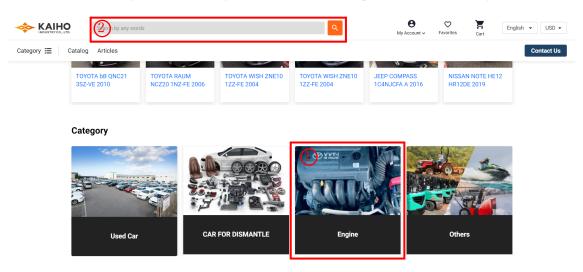
• Every time that you will send us a transference, please, tell us name of the sender, amount sent and other details to be able to identify correctly your deposit.

• Before loading the container, we will kindly ask you to complete the 100% of the payment.

2. Order

2-1. Stock Engine

You can find stock engines from ①Engine enclosed with red square and ②search engine.



If you use the first way, you can go through all stock engines. Once you find the engine you want, please click "Add To Cart".

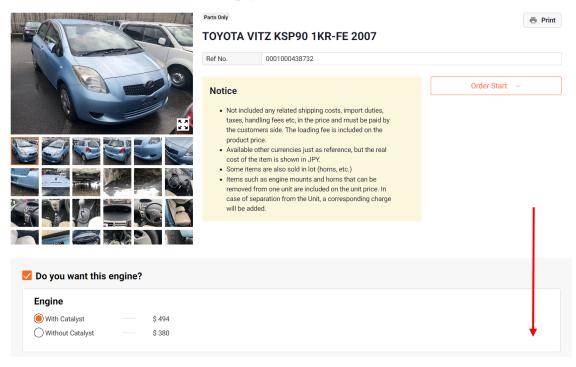
n by any words	٩	B My Account ~	Favorites	English 👻 USD 👻
les		×		Contact Us
	Engine			
	Without Catalyst			営 Add To Cart
ок	Total	\$ 942	\$ 942	V Favorite
	Cancel 📜 Add To Cart			
OKta	ZCU13904 VQ35DE	NISSAN	\$ 342	봇 Add To Cart
				V Favorite

You can use search engine with any words including car model and engine model.

- If the products photo has only an engine image like ①, you can take the same procedure as above.
- If the products photo says parts only like 2, please take the following procedure.

Photo	Ref No.	Name	Maker	Car name	Model Code	Price	
Parts Only	0001000438732	TOYOTA VITZ KSP90 1KR-FE 2007	τογοτά	VITZ	KSP90		Choose Parts → ♥ Favorite
	0003233368433	1KR-FE	τογοτά			\$ 266	Add To Cart

If you click product name highlighted with light blue, the page goes like the photo below. Please scroll down to go engine part and choose with or without catalyst. Your order completes by clicking "Confirm" which is on the bottom of the page.



2-2.Parts for Dismantle

When the product photo says "Parts Only", you can choose parts from its car. Please click the product name highlighted with light blue.

Photo	Ref No.	Name	Maker	Car name	Model Code	Price
Parts Only	0001000438732	TOYOTA VITZ KSP90 1KR-FE 2007	τογοτά	VITZ	KSP90	Choose Parts → ♥ Favorite
Parts Only	0001000438128	TOYOTA VITZ KSP90 1KR-FE 2010	τογοτά	VITZ	KSP90	Choose Parts → ♥ Favorite
Parts Only	0001000437219	TOYOTA VITZ SCP90 2SZ-FE 2010	ΤΟΥΟΤΑ	VITZ	SCP90	Choose Parts → ♥ Favorite

Scroll down the page and you can order other parts. Please select the items that you want and click "Confirm" which is on the bottom of the page.

	t As	sy			
xteriors					
NOSE CUT \$ 122	F \$:		F DOOR ASSY RH \$ 15	F DOOR ASSY LH \$ 15	REAR CUT \$ 152
Suspensior	ns				
F AXLE ASS \$ 106		F STRUT ASSY RH \$ 19	F STRUT ASSY \$ 19	LH REAR HOUSIN \$ 61	IG ASSY
nteriors					
STEERING /	ASSY				
Ş TI					
5	Sele	ct Parts			
Ex					
	xterior	s Engine Syster	ns Suspensions	Interiors	
	xterior	s Engine Syster	ns Suspensions	Interiors	
				Interiors	
		Name	RH NOSE CUT	Interiors	
		Name HEADLIGHT ASSY	RH NOSE CUT	Interiors MPER ASSY	
		Name HEADLIGHT ASSY HEADLIGHT ASSY	RH NOSE CUT LH NOSE CUT NOSE CUT F BUN		
		Name HEADLIGHT ASSY HEADLIGHT ASSY FOG LAMP RH	RH NOSE CUT LH NOSE CUT NOSE CUT F BUN	MPER ASSY	
		Name HEADLIGHT ASSY HEADLIGHT ASSY FOG LAMP RH	RH NOSE CUT LH NOSE CUT NOSE CUT F BUN NOSE CUT F BUN	MPER ASSY	

2-3. CKD

If you look for cars for CKD, please go to "CAR FOR DISMANTLE".

Category



Please click the car whose photo say CKD to see the details. The details contain engine movie, specification such as car model, year, and engine model, and engine rank. Your order completes with clicking "Add To Cart". **You do not have to make a parts instruction at this point**, and how to make a parts instruction is on the following part.

Parts Only	0001000436095	MITSUBISHI DELICA SPACE GEAR PE8W 4M40 1996	MITSUBISHI	DELICA SPACE GEAR	PE8W		Choose Parts >
СКО	0001000437593	TOYOTA BELTA SCP92 2SZ-FE 2006	τογοτα	BELTA	SCP92	\$ 912	¥ Add To Cart Favorite
PHOTO IMAGES ARE COMING SOON ARE COMING SOON	0001000437415	SUZUKI WAGONR STINGRAY MH34S R06A 2014	SUZUKI	WAGONR STINGRAY	MH34S		Choose Parts >

-CKD Parts Instruction

You can check your ordered car for dismantle from "Parts instruction" and can make a parts instruction there. The instruction for how to use is introduced by following YouTube video. Please go visit the video for the details.

(YouTube-How to introduce Parts instructions for each CKD: https://youtu.be/dH3 uSFy9kM)

KAIHO	Search by any words	3	٩	O My Account ∽	♥ Favorites	Cart	English 🔹 JPY 🕶
Category 📃 Category	atalog Articles			Go to Mypage	>		Contact Us
	Parts Instructio	ns		Inquires Issue invoice Request order	'S		
	Photo	TIN	Stat	Purchased I Container Sta	tus ions. 23/4/10	lline	
		TOYOTA MARKE GX110 1GFE 2002	ß	Settings Account Infor Consignee inf Update your p	ormation		
		TOYOTA PLATZ SCP11 152-FE 2004	G	Sigr	·		
	The second secon	NISSAN LIBERTY RNM12 OR20DE 2002	Do	one			

2-4. Request Order

If used car, car for dismantle, engine, and other parts that you want are not appeared on EC site, please scroll down top page, and click Search. You can check the order flow from the following YouTube video, so please go visit it.

(YouTube- How to request parts non available in stock: https://youtu.be/SbYzVObfhn4)

KAIHO	Search by any words			٩		● My Account ~	⊘ Favorites	Cart	English 👻 JPY 🕶
Category 🔚 Catalog	Articles								Contact Us
		<u>`</u> ∎' ⊑							8
	Used Car	CAR FOR	DISMANTLE	Engine	•		Others		
Sr	oare Parts Order								
	u can search items not present in c	our stock.							
5	STEP 1		STEP 2		ST	TEP 3			
	Search vehicles by selecting ma car model and model code.	aker	Add vehicles to	your cart.) Cr	reate parts Inst	ruction.		
				earch					

Please fill in maker, car name, and model code at this point and click the box on the right side.

Spare Parts Order

×

Select Maker, Car name and Model. Then select car for parts reference prices.

ΤΟΥΟΤΑ	Maker -	Maker	ΤΟΥΟΤΑ
WISH	Car Name 🔹	Car name Model	WISH ZNE10
ZNE10	Model Code 👻	Reference Price	¥O
	Search		

It is needed to select year beforehand. You can choose itself as used car, engine, or other parts. Please fill in quantity and click this 🔹 to add.

Maker Car name Model	TOYOTA WISH ZNE10			Car Reference Price	~ ~	
	ided any related shippir ing fee is included on tl		fees etc, in the price and must be paid by the customers side.	Re Have a Contact or 0	question?	
• This is a			m is shown in JPY. ge auciton market's price records and sales results in Japan.			
Parts L	ist					
EXTERIORS	ENGINE SYSTEMS	SUSPENSIONS				
Name			Reference Price	Quantity	Cart	
F BUMPE	RASSY		\$ 22	1	+	

To complete your request, please click "Confirm". If "Confirm" is not appeared on the bottom of the page, please make sure if you click add-to-cart bottom.

KAIHO	Search by any words	Q	O My Account ~	♥ Favorites	Cart	English	• JPY •
Category 🗮 Catal	og Articles						Contact Us
	FOG LAMP RH	¥ 800		0	+		
	FOG LAMP LH	¥ 800		0	+		
	BONNET	¥ 2,000		0	+	-	
	Item	Quantity			Reference P	rice	
	F BUMPER ASSY Remove	1			¥ 3,0	000	
			Tota	al Reference Pr	rice ¥3,	000	
					Confi	rm]

-How to Reply to Request Order

Please go to Request order to see if there is any update on your order.

	Search by any v	vords		Q		♥ ♥ My Account ✓ Favorites	Cart E	English 👻 JPY 👻
Category 🗮 Ca	atalog Articles					Go to Mypage	>	Contact Us
£	HOME / <u>My page</u> / Reques	t order				Inquires		
	Request orde	er				Issue invoice Request orders		
	Select All Parts	Select 0 Ite	Cancel Selected Item - Apply			Purchased Items		
	Ref No.	Contact #	Name	Message	Status	Container Status Parts Instructions		
		172	TOYOTA WISH ZNE10 F BUMPER ASSY 501010	Last History	Negotiation	Purchased history Settings	Ą	
		171	VQ35DE	Last History	Pending	Account Information Consignee information Update your password	۷	
		170	4811	Last History	Pending	Sign Out	SHI	

The photos and the price for your each order can be seen, after we send them, by clicking the highlighted parts name with light blue.

Request orde	er					
Select All Parts	Select 0 Iten	Cancel Selected Item - Apply				
Ref No.	Contact #	Name	Message	Status	Date	Maker
	172	TOYOTA WISH ZNE10 F BUMPER ASSY 501010	Last History	Pending	2023/04/21	ΤΟΥΟΤΑ
	171	VQ35DE	Last History	Pending	2023/04/21	NISSAN
	170	4811	Last History	Pending	2023/04/21	MITSUBISHI

If you scroll right, you can see the more details of your order including its reference price.

Request orde	er							
Select All Parts	Select 0 Item	Cancel Selecte	ed Item 👻 🗛	pply				
	Message	Status	Date	Maker	Car name	Model Code	Year	Price
ASSY 501010	Last History	Pending	2023/04/21	ΤΟΥΟΤΑ	WISH	ZNE10	2010	¥ 3,000
	Last History	Pending	2023/04/21	NISSAN				¥ 45,000
	Last History	Pending	2023/04/21	MITSUBISHI				¥ 100,000

Please send accepted or cancel over message.

Ref No.			
Reference	Price for Car ¥3,000		
essage			
essage			
	ura Masumi		,
Asak 2023	ura Masumi /04/24 PM 04:00:59		
🗻 Asak	ura Masumi /04/24 PM 04:00:59		
Asak 2023 16,00	ura Masumi /04/24 PM 04:00:59		

3. Container Status

You can see your container contents and download the custom clearance document from "Container Status".

(YouTube-How to check your container status: <u>https://youtu.be/xAx1gWy_6V0</u>)

KAIHO	Search by any wor	ds	٩	O Y English ▼ JPY ▼ My Account ▼ Favorites Cart English ▼ JPY ▼
Category 🗮 Ca	talog Articles			Go to Mypage
E	IOME / My.page / Container S	Xtatus		Inquires Issue invoice
	Invoice No.	TEST00-021		Request orders
	Container Type	20	Statement Of Account	Purchased Items
	Container Status	30%	Balance	Container Status Parts Instructions
	Trade Terms	FOB	Packing List	Purchased history
	Vanning Date	2023/04/21		Settings
	ETD	2023/03/30	Proforma Invoice Sales Invoice	L Account Information Consignee information
	ETA		Commercial Invoice	Update your password
	Port of Loading		Surrender B/L	Sign Out
	Port of Discharge			
	Final Destination		B/L Draft	C Download
	Consignee	Test Trading Company. St. Test 2, 1 st floor, Test, 12345 TEL+12-345-6789	, Note	4<×□
	Notify Party			

The left box shows container information, and in the right side, you can download the custom clearance document enclosed by red line.

Invoice No.	TEST00-021		
ntainer Type		Statement Of Account	Download
container Status	85%	Balance	¥3,800,000
rade Terms		Packing List	Download
anning Date	2023/03/28		
rD	2023/04/02	Proforma Invoice Sales Invoice	Link to issue invoice
ТА		Commercial Invoice	Download
ort of Loading	KOBE, JAPAN	Surrender B/L	Download
ort of Discharge	VLADIVOSTOK, RUSSIA	-	
al Destination	VLADIVOSTOK, RUSSIA	B/L Draft	Download
consignee	Test Trading Company. St. Test 2, 1 st floor, Test, 12345 TEL+12-345-6789	Note	コメント
lotify Party	SAME AS CONSIGNEE		
hipping Company			
/essel			

Bottom part of this page shows total container price and weight.

If you scroll right, the statuses for each part are appeared. There are five statuses including Pending, Confirmed, Cancel, Preproduction, and Not Adjudicated.

Pending: Your order is still on negotiation.

Confirmed: Your order goes through.

Cancel: Your order is canceled.

Preproduction: Your ordered part is ready to be dismantled.

Not Adjudicated: Your order does not go through.

ital price	¥ 2,441,0	00 то	otal weight	2,062 k	g						
OMPL	ETE KNOCK DO	NWN							Sub tota	price ¥ 580,000) / 3 set
tity	Total price	Packing Cost	Dismantle Fee	Weight (kg)	Car name	Vehicle Model	Engine Model	Drive 1/TM/ Drive 2	Order Date	Confirmation Date	Status
	290,900	5,900	0	0			1JZ-GE	FR/AT/2WD	2023/04/07		Pending
	200,000	0	0	0	GOLF	WVWZZZ AU	CJZ	FF/AT/2WD	2023/02/17	2023/03/08	Confirmed
	210,000	0	0	0	E-CLASS STATION WAGON	WDB2112 5	272M30	FR/AT/2WD	2023/02/09	2023/03/01	Confirmed
	170,000	0	0	0			272	FR/AT/2WD	2023/02/17	2022/06/15	Preproductio

ENGINE

Sub total price ¥1,327,000 / 31 unit 🗸

4. Purchased History

Purchased history per container can be seen from "Purchased history". This would be needed after your container arrives at your port. While Container status has only recent container information, this includes past containers information.

KAIHO	Search	h by any words				٩		● My Account ~	♡ Favorites	Cart	English 👻 JPY 👻
Category 🗮 Catalo	g Artic	les						Go to Mypage	>		Contact Us
HOME		/ Purchased histo						Inquires Issue invoice Request orders			
	No.	Invoice No.	Container No.	Total Payment	Balance Payment	Shipping Company	ETD	Container Status Parts Instructions			
	2839	LB00-022		-	2023/04/21 ¥ 3,800,000		2023/03/			ss	
	1059	LB00-021	MRKU7213151	2023/01/30 ¥ 4,009,732	-	COSCO SHIPPING	2023/02/	Settings Account Inform Consignee infor			
					۲ (>		Update your pas			

The number in Invoice No. refers to container No, so choose the proper one to go through your past order.

No.	Invoice No.	Container No.	Total Payment	Balance Payment	Shipping Company	ETD	ETA	Status
2839	TEST00-021		- 2023/04/21			2023/03/30		
2839	TEST00-021		-	¥ 3,800,000		2023/03/30		In progress
1059	TEST00-022	TEST 7213151	2023/01/30	-		0000 (00 (05	0000 (00 (0 4	
1029		TEST /213151	¥ 4,009,732		COSCO SHIPPING	2023/02/05	2023/03/24	Loaded

The left box shows container information, and in the right side, the custom clearance document enclosed by red line can be downloaded. You can also go through the container contents by Packing list.

Invoice No.	BA00-016		
Container Type		Statement Of Account	C Download
Container Status	0%	Balance	*0
Trade Terms		Packing List	Oownload
Vanning Date	2023/03/28	Proforma Invoice	
ETD	2023/04/02	Sales Invoice	Link to issue invoice
ETA		Commercial Invoice	Download
Port of Loading	KOBE, JAPAN	Surrender B/L	Download
Port of Discharge	VLADIVOSTOK, RUSSIA	Concession concession and	
Final Destination	VLADIVOSTOK, RUSSIA	B/L Draft	Download
Consignee	MegaBel LLC9 Lozhinskaya St., entrance 2, 1st floor, Minsk 220125TEL:+375 29 382- 43-14	Note	コメント

5. Issue Invoice

After choosing used car, car for dismantle, engine, and other parts, please go to "Issue invoice" to request proforma invoice.

gory ⊞	Catalog Articles					Go to Mypage	>	Contact
	HOME / My page / Issue invoice				_	do to mypage		
						Inquires		
						Issue invoice Request orders		
	Proforma invoid	e confirmation						
						Purchased Items		
	Request proforma inv	voice				Container Status Parts Instructions		
	Slip Number	Invoice Type	Date	Download invoice	Sign b	Purchased history	/ment	
	5		2023/04/21	Download	Sign b	Settings		
	6	PROFORMA	2023/04/21	Download	Finish	Account Information		
						Consignee information Update your password		
	4		2022/11/01	Download	Sign b			
	3		2022/09/26	Download	Sign b	Sign Out		
			<	1				

Proforma invoice is issued by ①Request proforma invoice.

The uploaded invoice can be checked by ②Download invoice. If the invoice is appropriate, please click ③Sing back. Sing back turns into Finished after this process.

Proforma invoice con	firmation				
Request proforma invoice					
Slip Number	Invoice Type	Date	Download invoice	Sign back	Upload proof of payment
5		2023/04/21	Download	Sign back	🛆 Upload
6	PROFORMA	2023/04/21	2	3 Finished	Upload
4		2022/11/01	Download	Sign back	Upload
3		2022/09/26	Download	Sign back	🛆 Upload